



Annuity Training Center

A producer must complete the following Sagicor and/or state required annuity training before they solicit an annuity application:

1. General annuity suitability training. The training requirement is a key component of the National Association of Insurance Commissioners (NAIC) Suitability in Annuity Transaction Model Regulation:
2. If you are licensed in a state that has adopted the revised NAIC Suitability in Annuity Transactions Model Regulation that includes the Best Interest standard, you may be required to take either a new 4-hour Best Interest training course or an additional 1-hour Best Interest training course. The new Best Interest training course will not be offered by Sagicor, but instead must be taken from a department of insurance approved education provider. [Click here to view a state chart of Annuity Suitability Training Requirements.](#)
3. Company specific training for each annuity product that producer is going to sell.

Annuity Product Training Requirements

Click on the specific training requirement below under the product you intend to sell for more details on the training requirements

| SPIA | Sage Choice | Milestone MYGA |
|---|--|---|
| Annuity Suitability Training | Annuity Suitability Training | Annuity Suitability Training |
| Sagicor SPIA Product Training | Sagicor Sage Choice Product Training | Milestone MYGA Product Training |